<u>Rindom</u> Pomer

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Growing Ideas

Excerpts from the Knowledge and Technology Exchange session (and beyond)

TIPP 2023 Cape Town, ZA, 20230907

Massimo Caccia Uni. Insubria & Random Power massimo.caccia@uninsubria.it



THANKS! to the conference board for supporting our proposal + Paolo Giacomelli, Christophe De la Taille, Maxim Titov, coorganisers of the KTT session + all the speakers at the session!

DISCLAIMER: views and opinions in the following are my personal view, for sure debatable. Mistakes and misunderstandings are also mine, no need to debate!

APOLOGIES: Things Take Time and I'm slow. I had to skip the conference banquet. Apologies to the organisers and all the attendees

The plan of our session, intended to present & discuss measures to support innovation and foster **Knowledge & Technology Exchange:**

- At continental and trans-national level (Europe):
- **European Innovation Council (EIC):** support of breakthrough technologies and disruptive innovation (Maciej Lopatka, EIC)
- 2. KTT with industry in EU [framework program] projects (Paolo Giacomelli, INFN-Bologna)
- 3. ATTRACT: an EU funded project to foster the transition from the lab to the market (Pablo Garcia Tello, PAO, CERN)
- 4. **KT at CERN:** opportunities and challenges (G. Anelli, CERN)



Cape Town International Convention Centre (CTICC)

TIPP2023

TECHNOLOGY AND INSTRUMENTATION & PARTICLE PHYSICS CONFERENCE 4 - 8 SEPTEMBER 2023







UPAP





back to our session, enfin!, intended to present & discuss measures to support innovation and foster **Knowledge & Technology Transfer:**

- 1. Max Planck Innovation: a comprehensive service for MP scientists (Wolfgang Troeger, MPI)
- 2. The **DESY innovation ecosystem**: from basic research to deep-tech business (**Denny Drossmann**, DESY)
- 3. TT in Particle Physics research institutes: the case of the [Italian] National Institute of Nuclear Physics (INFN) (Mariangela Cestelli-Guidi, INFN)



At national level (Europe):

Cape Town International Convention Centre (CTICC)

TIPP2023

TECHNOLOGY AND INSTRUMENTATION & PARTICLE PHYSICS CONFERENCE 4 - 8 SEPTEMBER 2023







UPAP





back to our session, enfin!, intended to present & discuss measures to support innovation and foster **Knowledge & Technology Transfer:**

- At research team level (use cases):



Cape Town International Convention Centre (CTICC)

TIPP2023

TECHNOLOGY AND INSTRUMENTATION & PARTICLE PHYSICS CONFERENCE 4 - 8 SEPTEMBER 2023







2. Random Power: from single photon sensitive detectors o random bit generation. An entrepreneurial endeavour(Massimo Caccia, Uni. Insubria & Random Power)



UPAP







What's holding back **EUROPEAN INNOVATION?**



PERFORMANCE

- Strong research 0 performance *not* translated into innovation
- Lack of 0 breakthrough / disruptive innovations that create new markets



FUNDING & INVESTMENT

Financing gaps 0

- 2 "valleys of death" 0
- In Transition from lab to enterprise
- Scaling up for highrisk innovative startups



ECOSYSTEM

- Many national & local 0 ecosystems, but fragmented at European level
- Need to include all 0 regions and all talent (especially female)





The EIC report:

HORIZON EUROPE



* The European Institute of Innovation & Technology (EIT) is not part of the Specific Programme

7 years, about 95.5 Billion EUR



EURATOM



European Commission



The EIC report:

The Innovation Pillar of **HORIZON EUROPE**

01. European Innovation Council Support to innovations with breakthrough and market creating potential.

European Institute02.of Innovation & Technology

Bringing key actors (research, education and business) together around a common goal for nurturing innovation

03. European Innovation Ecosystems

Connecting with regional and national innovation actors







The EIC report:



SEAL OF EXCELLENCE Fast track to other funding

0

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EIC ACCELERATOR SERVICES

- Mentors, coaches
- Global partners
- Innovation ecosystems
- EIC Community Platform

EIC TRANSITION

- For consortia & single companies
- o Grants up to €2.5 million
- o To develop business cases (TRL 4-6)





Basic Technology

Research

The NASA Technology Readiness Level







EIC IMPACTS (From 2022)

GROWING SUPPORT TO STARTUPS & SMEs

- **1600** supported since 2014
- 410 selected for blended finance with € 2.18 billion equity proposed
- Increase in startups with female CEOs

CROWDING IN OTHER INVESTMENTS

- **€ 10 billion** follow up investments to EIC supported companies
- Leverage effect: 2.6 times private co-• investment on EIC Fund investments
- **12 unicorns** value € 1 billion+
- **112 centaurs** value € 100 million+ •

A PIPELINE OF BREAKTHROUGH TECHNOLOGIES

- 400 research projects 0
- **800** innovations tracked 0
- Pilot of Transition funding to 0 follow up research results into applications



0



Collaboration with Industry within EC funded research infrastructure projects (O(4 years & 10 MEUR)): 11



Accelerators



LEAPS is the largest consortium of analytical facilities world-wide



EURO-LABS/

Advanced European Infrastructure for Detectors at

Innovation Fostering in Accelerator Science and Technology

Offers TA to 44 Research Infrastructures (RIs): https://web.infn.it/





Collaboration with Industry within EC funded research infrastructure projects:(O(4 years & 10 MEUR)): 12

all in all, more than 100 industrial partners involved, at different levels; exemplary illustrations:



- Lithoz (A): ceramics (WP 10)
- Picotech (F): fast RPCs (WP 7)
- Weeroc (F): ASICs (WP 11)
- Workshop (F): composite materials (WP 10)
- CAEN (I): Electronics and power supplies for Nuclear and Particle Physics (WPs 4, 7, 8)
- ELTOS (I): PCBs (WP 7)

***** Essentially, co-development of advances in detectors, electronics, DAQ, processes and material science at the core of our field ***** Mind exploitation agreements!

- FBK* (I): silicon detectors and SiPMs (WP 10)
- Conpart (N): Metalised polymers (WP 6)
- FYLA (E): ultrafast fibre lasers (WP 4)
- ITAINNOVA* (E): electrom. compatibility (WP 4)
- CSEM* (CH): Electronics and power supplies
- * RTO (Research and Technology Organisation)





Collaboration with Industry within EC funded research infrastructure projects (O(4 years & 10 MEUR)):

15 industrial partners, 1/3 of the consortium (possibly "tier 1" providers to big players)

Opportunities:

FAST

- Strong demand for R&D: accelerators are crucial tools in the progress of modern science and technology (physics, biology, medicine, material science, etc.).
- Mature technology, with large industry involvement.
- Supported by a wide, motivated, and rapidly expanding scientific and technological community, spanning across continents.

Linear Accelerator Market Size And Forecast

My comment: there's some "meat"

Linear Accelerator Market size was valued at USD 4.76 Billion in 2022 and is projected to reach USD 8.76 Billion by 2030, growing at a CAGR of 7.91% from 2024 to 2030.

Challenges:

- Presence of many actors, many projects, many technologies, with different priorities and time-scales.
- Long time scale and high cost of accelerator R&D, well beyond the capabilities of single EU projects.
- Strong dependence on post-ww2 technologies increasingly faraway from modern industry's focus.
- Needs coordination and sharing of resources.



*** A two-phase "cascade grant" program** to lead breakthrough ideas from the lab towards the market, from low TRL up to TRL 7-8, getting projects ready to take off and gain access to private investment



Public Investment



European Commission

imaging technologies





Risk towards the market



*** A two-phase "cascade grant" program** to lead breakthrough ideas from the lab towards the market, from low TRL up to TRL 7-8, getting projects ready to take off and gain access to private investment

* focus of the first round on detection & imaging technologies

Phase I:

submission October 31st, 2018

- Duration: May 2019 to October 2020
- ▶ funding: 100 kEUR
- selection & competitiveness: 1211 proposals received, 170 approved

Phase II:

- submission Sept. 20th, 2021
- notification of approval Jan. 31st, 2022
- Duration: May 2022 to August 2024
- ▶ funding: up to 2 MEUR
- selection & competitiveness: 68 R&D proposals received, 18 approved

Combined success rate: 18/1211 = 1.5%



A few facts & figures (Phase II):





R&D projects are complemented by Student's Academies and Socio-economical analysis of the Deep-tech revolution

Even at low TRL, 18% of the funded projects got private investment.

▶ 30% of the project got additional National Funding

▶ 34% of the projects intend to proceed towards commercialisation









The toolbox

a Science & Innovation hub:

Balance between technology push & pull

Knowledge Transfer at CERN by numbers:





CERN Innovation Programme **CIPEA** CERN Innovation Programme on Environmental Applications

Knowledge Transfer at CERN by numbers:

CERN TECHNOLOGY IMPACT FUND



UN Sustainable Development Goals (SDGs) contributed to by BioDynaMo, a technology added to the fund in 2022















Projects funded by the Knowledge Transfer fund and Medical Applications budget



Of which 🧵 projects have a strong environmental focus thanks to the **CERN Innovation** Programme on Environmental Applications (CIPEA)



Total funding allocated to projects taking CERN tech into society

50kCHF - 224kCHF

Range of funding received per project







19

Innovation at Max-Planck:

Max Planck Gesellschaft

"Knowledge must precede application."

(Max Planck)



Top 3 in the global list of highly cited researchers and in nature index



86 MPIs

32 in natural sciences 29 in life sciences 22 in humanities

30 nobel laureates

23,969 total staff as of Dec 2020

21, 187 contractually employed 542 sholarship holders 2,240 guest scientists

ca. $\notin 2.22B$ total subsidy funding in 2020

ca. € 1.92B institutional funds, mainly from the federal government and the federal states

ca. € 300M project funds, governmental and federal, EU, DFG, other

20

Innovation at Max-Planck proceeds through a dedicated legal entity (Max Planck Innovation) with highly skilled internal professionals, providing support from scouting to licensing & start-up support:



Insights & ideas by 86 Max Planck Institutes

- 100% MPG subsidiary
- Central service unit for **patenting**, **licensing** and spin-off support
- Exclusive partner for MPG scientists
- Service free of charge for MPG scientists

Society

Valuable products & services New companies & jobs

All revenues passed through to MPG (33.3%), MPI (36.7%) and inventors (30% inventor's remuneration)

Innovation at Max-Planck:

Proven approach: MI figures since 1970





22

2,935

License agreements concluded. including 2,650 License agreements

€ 550M

Revenues from license agreements

thousands

of jobs created by licensing

75%

of the companies founded since 1990 still exist.*

50% in Germany, 50% globally



184*

Start-ups, ---> most of which were supported by MI

*since 1990

€ 31.4M

Revenues from M&As from 26 spin-offs

> 9,000

Jobs created by start-ups







Companies that were successfully sold or listed





Innovation at DESY:





Fostering new Tech Products #ideastomarket

#techtrans



Provider for Industry #Services

ł



Innovation at DESY: an amazing investment on infrastructures





Physics Labs and Workshops, not equip (2700 m²) (2026)





ca. 5.600 m² Rental Space, Offices, Labs, Workshops and Shared Spaces (2026) Flexible Access for industry **DESY Innovation Factory** Startup Labs Bahrenfeld **Optimization of instruments** DESY. **INNOVATION & DESY Innovation Village** Professional sample handling TECHNOLOGIE TRANSFER _ **Innovation park Altona** Industrial beamlines in the future **Mail-in Services Industry Relation Management Key Account Industry Network of Service Companies**

Services

ca. 2.200 m² Rental Space, 50/50 for Office and Labs/Workshops



ca. 3.500 m² rental space, not equiped (2023)

25



Innovation at DESY: an amazing investment on infrastructures

	Basic Research		Ide a Phase		Validation Phase		Founding Phase		Start-up Phase		Scale-Up Phase		Steady Phase	
Lab Types/ Infrastructures	Bio./Ch. Lab.	Phy. Lab.	Bio./Ch. Lab.	Phy. Lab.	Bio./Ch. Lab.	Phy. Lab.	Bio./Ch. Lab.	Phy. Lab.	Bio./Ch. Lab.	Phy. Lab.	Bio./Ch. Lab.	Phy. Lab.	Bio./Ch. Lab.	Phy. Lab.
DESY u. Campus Partners	x	x												
DESY Innovation Factory I			x	x	x	x	x	x	x				_	
Start-up Labs								x		x		x		
tecHHub									x		x		x	
DESY Innovation Factory II										x		x		x

Overall Goals:

- An offer for every innovative > hightech-Idea
- Who ones enters the > ecosystems stays within

Target Groups:

- all innovators from natural sciences >
- hightech/deeptech companies in every > development stage
- e.g.: Material Sciences, Electronics, Med-, Bio-, Laser- and Detector Technologies



Approach:

Characterizing the needs along the development steps and types of laboratories needed



27



The three-fold way

2021 **Research for Innovation**

Technology scouting and valorization: PoC strategic actions

- ✓ 31 project founded since 2018, total budget 150K€/year
- ✓ 12 months \rightarrow increase TRL (4-6)
- Internal peer review panel
- External advisory board ✓
- ✓ Co-development with industry is strongly encouraged
- 19 Licences
- 3 Spin-off
- **11** Patent related



- ✓ 16 co-funded projetcs (2020-2024)
- Existing patents
- ✓ Budget 800 K€

Challenges

- researchers
- ongoing...
- EU framework

Cultural change: increase the engagement of our

 Increase the industrial partnerships: it goes a long way to define a balance between push and pull-driven KTT strategies

 Co-development must be supported by proper instruments: Firs bench test of an innovation center on additive manufacturing @LNGS is

Innovation through procurement: a survey on the INFN suppliers



Knowledge exchange through collaboration and procurement: the point of view of a **University group (Uni. Hamburg)**

The rationale behind it:

- Detectors in experimental physics are custom made devices
- •They are developed by the research groups who later use them for their experiments

The production of such detectors requires industrial processes

•Mutual understanding of our experimental needs and the technologies offered by the companies is critical

Adaptations of the processes might be required

•Open collaborations with industry partners are essential for the field of instrumentation for experimental physics

Knowledge exchange through collaboration and procurement: the point of view of a **University group (Uni. Hamburg) - co-development**



sensor warping

IZM Fraunhofer - Berlin









Knowledge exchange through collaboration and procurement: the point of view of a University group (Uni. Hamburg) - lessons learned

Research Institutes	Companies	How to overcome
Long timescales from ideas to final product →15 years	Interested in faster turnaround	Work with R&D SME or break into well defined blocks
Open source policy	Patents, company specific processes	Sign NDAs, define clear boundaries for publication of information
Niche applications and smallish productions	Mass application/ productions	Become active in identifying spinoffs, import existing solutions where possible
Fundamental understanding of underlying science	Often application of existing knowledge	Knowledge exchange via secondments, industry-academia events
Education driven	Market driven	



Last but not least, my experience (after 23 years of applied physics projects in collaboration with industry, through 6 EC funded proposals)

In-Silico generation of random bit streams

RINDOM POVER

the value of unpredictability

A spin-off company of:

- Università dell'Insubria (Como Italy)
- AGH University of Science and Technology (Krakow Poland)





Last but not least, my experience (after 23 years of applied physics projects in collaboration with industry, through 6 EC funded proposals)

In-Silico generation of random bit streams

<u>NDOM</u> ROMER

the value of unpredictability

A spin-off company of:

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A "quantum coin flipper" to enhance the strength of

- cyber security procedures
- privacy preservation
- zero-knowledge proof mechanisms

Total expected addressable market: 7.2 B\$ by 2026


HOW DO WE DO IT?

Inspired by Forrest Gump, we say:

RADIOACTIVE IS AS RADIOACTIVE DOES

emission by a radioactive source is due to the quantum laws of Nature

decays of unstable nuclei are unpredictable

the sequence of detected decays can be used to generate random bits with different recipes:

Check the parity of the number of pulses in a time window

pre-define the time window in a way that is equally like to have or not to have a single pulse

The idea behind handy, cost effective, simple, robust, providing sequences of pulses mimicking radioactive decays.



Sequence of pulses by the decay of a radioactive source in a nuclear physics detector

is to replace a radioactive source with something safer, more







Essentially, we turn unpredictable "Dark Pulses" in Silicon Photomultipliers into bits:

1. tag & time stamp the occurrences of the random pulses

- Italian Patent granted in Sept. 2020
- EU & US patent granted in 2022
- in the examination phase in China, JP, Korea (since April 2021)

2. analyse the time series of the pulses:







*bit 1: Δt₁₂ vs Δt₃₄

*bit 2: Δt₂₃ vs Δt₄₅

*bit 3: **Δt₅₆** vs **Δt₇₈**

*bit 4: **Δt₆₇ vs Δt₈₉**





state-of-the-art:

WHERE ARE WE NOW - completed developments

The MINIMUM VIABLE PRODUCT [MVP], the progenitor of a class of Quantum Random Bit Generators:



Developed thanks to the **seed capital [100 000 €]** granted by



which selected Random Power as one of 170 "breakthrough projects" out of 1211 submissions [May 2019- October 2020] (Phase 1)

Qualified according to the NIST standards (National Institute of Standard & Technology)





design a FIPS-compliant ASIC embedding a SPAD array in standard CMOS technology:



- **raw bit rate: 1 Mbps**
- FIPS mode (NIST DRBG): 4096 Bytes in 1050 µs (31.2 Mbps) with prediction resistance
- **bits delivered in an encrypted stream expected power: 100 mW**
- expected to be back from the foundry in Dec. 2023



design a scalable multi-generator system based on an array of SiPM and a LIROC front end ASIC by LIROC





v1.0 delivered in July 2023, currently under test



it?: d o how d o w e















POVER



Organization short nome

Organization $t_{\rm vn}$ ¹

Contact norgon

weeroc

Contact person email

18 man-years dedicated to the project





food for thought



Food for thought: what is the role of Research performed with public funding in the Innovation mechanism? which is the most risk-prone investor?



• I'm saying: Most of the analysts and innovation economists focus on INVENTIONS (which possibly changed the world). Is it really what matters most?



Food for thought: four shades of Innovation



in an Unforgiving World

Dan Breznitz

published in 2021

 \Rightarrow stage 1: novelty (\rightarrow start-up entrepreneurship)

*** stage 2**: design, prototype, development & production engineering



*** stage 3:** second-generation product and component innovation

*** stage 4:** production and assembly

(possibly at reduced factor cost)

• Invention: the process of coming up with truly novel idea • Innovation: process of using ideas to offer new products & services

Footwear of Riviera del Brenta

SHIMANO

FOXCON h











Food for thought: four shades of Innovation

INNOVA ION **IN REAL PLACES**

Strategies *for* Prosperity in an Unforgiving World

Dan Breznitz

published in 2021

we are doing well.

Is there possibly a hype on this mechanism (and the financial framework that goes with it)?

Inventions (at the base of stage 1 innovation) are shining bright and are an easy way to tell the world (and the Minister of Science) that



How do we measure innovation?



Chief Scientist: Hugo Hollanders Maastricht University - ONU MERIT

FRAMEWORK CONDITIONS

- Human resources
- 1.1.1 New doctorate graduates (in STEM) 1.1.2 Population aged 25-34 with tertiary education 1.1.3 Lifelong learning
- - 1.2.2 Top 10% most cited publications
 - 1.2.3 Foreign doctorate students
- Digitalisation 1.3.1 Broadband penetration
 - digital skills

INVESTMENTS

- Finance and support 2.1.1 R&D expenditure in the public sector 2.1.2 Venture capital expenditures 2.1.3 Direct government funding and government tax support for business R&D
- Firm investments 2.2.1 R&D expenditure in the business sector 2.2.2 Non-R&D innovation expenditures 2.2.3 Innovation expenditures per person employed in innovation-active enterprises
- Use of information technologies 2.3.1 Enterprises providing training to develop or upgrade ICT skills of their personnel 2.3.2 Employed ICT specialists

Attractive research systems

1.2.1 International scientific co-publications

1.3.2 Individuals who have above basic overall

INNOVATION ACTIVITIES

Innovators

- 3.1.1 SMEs with product innovations
- 3.1.2 SMEs with business process innovations

Linkages

- 3.2.1 Innovative SMEs collaborating with others
- 3.2.2 Public-private co-publications
- 3.2.3 Job-to-job mobility of Human Resources in Science & Technology

Intellectual assets

- 3.3.1 PCT patent applications
- 3.3.2 Trademark applications
- 3.3.3 Design applications

IMPACTS

- **Employment** impacts
 - 4.1.1 Employment in knowledge-intensive activities
 - 4.1.2 Employment in innovative enterprises

Sales impacts

- 4.2.1 Medium and high-tech product exports
- 4.2.2 Knowledge-intensive services exports
- 4.2.3 Sales of product innovations
- Environmental sustainability
 - 4.3.1 Resource productivity
 - 4.3.2 Air emissions by fine particulates PM2.5 in Industry
 - 4.3.3 Development of environment-related technologies

• 32 indicators, all normalised

• summed up with equal weight to define a Summary Innovation Index (SII)

How innovative is Europe?



Mind the fact that SWITZERLAND is at 140, with an Attractive Research System at 224. The UK is at 5, with indicators connected to collaboration among SME's and private/public links at 207





Where Europe stands with respect to others?







A note of general value from South Africa:



Radioisotope production, distribution & marketing at



75

local nuclear medicine depts. & academic institutions

100

international clients and collaborators

165 000

Patients in the last **Financial Year**

Q (M. Caccia): what is your business model?

A (Makondele Victor Tshivhase): essentially,





a few remarks (limited, since correlation does not imply causation!):



is it all about money?

https://ec.europa.eu/research-and-innovation/en/statistics/performance-indicators/european-innovation-scoreboard/eis







a few remarks (limited, since correlation does not imply causation!):







> a few remarks (limited, since correlation does not imply causation!):



Maybe is not all about money but once you have it, life is easier

(mind the fact I excluded Ireland & Luxemburg, clear outliers on the xaxis)



a few remarks; on the long run, mind property:

5.1.1 GDP per capita (SD)





20

15

10

0

5

5.1.9 Foreign-controlled enterprises – share of value added (SD)

Source: European Innovation Scoreboard 2023

Highcharts.com

100k

Value

30

25

35

45

40

53

Highcharts.co

can we measure the major outcome of innovation policies?

Ann Reg Sci (2018) 60:265–284 https://doi.org/10.1007/s00168-017-0841-6

SPECIAL ISSUE PAPER

Innovation and regional economic resilience: an exploratory analysis

Gillian Bristow¹ · Adrian Healy¹

How did country respond to the 2008 shock?

- regions classified according to the EU scoreboard, at regional level (NUTS 1 + NUTS 2 classification)

- qualifier: recovery of the employment level within 3 years

Innovatio Innovatio

Moderate

Modest in

Total

CrossMark
010001100111

Dictionary

Definitions from Oxford Languages · Learn more



/rıˈzılıəns/

noun

noun: resiliency

- 1. the capacity to withstand or to recover quickly from difficulties; toughness. "the remarkable resilience of so many institutions"
- 2. the ability of a substance or object to spring back into shape; elasticity. "nylon is excellent in wearability and resilience"

Similar: flexibility pliability suppleness plasticity elasticity springiness	
--	--

Table 2 Distribution of regions across resilient states and innovation categories

	Resistant		Recovered		Not Recovered: Upturn		Not Recovered: Downturn		Tot	
	No.	%	No.	%	No.	%	No.	%	– No	
ion leader	6	17.1	16	45.7	12	34.3	1	2.9	35	
on follower	4	6.8	12	20.3	27	45.8	16	27.1	59	
te innovator	1	2.5	6	15.0	19	47.5	14	35.0	4(
innovator	7	13.5	3	5.8	17	32.7	25	48.1	52	
	18	9.7	37	19.9	75	40.3	56	30.1	186	



0.

35

59

40

52

Final remarks:

Knowledge & Technology Transfer: shall I really DO it?

- * do not feel obliged!
- ***** however:
 - think a bit in terms of SOCIAL RESPONSABILITY
 - turn **TRANSFER** into **EXCHANGE**

and you will discover it does represent a great **OPPORTUNITY**



* do not feel compelled even by who refers to the ACCOUNTABILITY of Science

(<u>here</u>) Technology **Exchange Strategies for Research and** đ Knowledge Organisati